



CAPABILITY STATEMENT

ABOUT US

Located in Traverse City, Michigan, Salamander Technologies, Inc. is the leading provider of Personnel Accountability systems for tracking responders, volunteers, equipment, and victims at an incident, emergency or event. The Salamander system features a survivable and scalable architecture and provides incident data to off-scene facilities via web applications. The system is compatible with Federal smart cards (e.g. CAC, TWIC, and FRAC) to meet requirements for personal identity verification of federal workers and contractors (HSPD-12).

COMPANY INFORMATION

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CODES



NAICS
541690
334111
511210

PSC/FSC
AB22
AB23
AC65
AC66
B551
L012
R408

DHS/FEMA/AEL
04AP-05-CDSS
04AP-05-CRED
04AP-02-OAPT
04AP-07-INVN

DUNS:
077479975

CAGE:
1V9C6

REQUIREMENTS BASED

The Salamander system is founded on the federally required National Incident Management System (NIMS) framework.

- Homeland Security Presidential Directive 12 (HSPD-5)
- FEMA 501 National Incident Management System
- National Fire Protection Association (NFPA-1561)
- Homeland Security Presidential Directive 12 (HSPD-12)
- Incident Command System (ICS)
- Federal Information Processing Standards-201 (FIPS-201)

CORE COMPETENCIES

- Personnel accountability (NIMS)
- Personal Identity Verification (HSPD-12)
- Incident command
- Volunteer tagging & tracking
- Evacuee/Patient tagging & tracking
- Asset/Equipment tagging & tracking
- Robust reporting during & after an incident
- Interoperable ID cards
 - Military ID's (CAC Cards)
 - Transportation ID's (TWIC Cards)
 - First responder ID's (FRAC Cards)
 - State driver's licenses
 - InterTrax ID Tags
 - Pre-Printed triage tags

DIFFERENTIATORS

- "Tag to Web" tracking & reporting of responders & victims
- Data is stored directly in the tag
- Reads linear barcodes, PDF417, QR Codes, TWIC, CAC, FRAC, & RFID
- Provides interoperability between agencies
- COTS auto ID solution
- The solution can be found on GSA, FIPS 201 APL & the TWIC ICE list
- The system works in a "comms out" environment
- Assists in compliance with NIMS
- Share incident data with off-scene agencies in real time

PAST PERFORMANCE

There are over **13,000** agencies and more than a **half million** responders nationwide that deploy Salamander Intelligent Accountability Solutions with over **500** automated suites installed.

Key reference sites include:

- **Los Alamos National Labs**
- **MABAS Illinois & Wisconsin**
- **Statewide Systems Installations: CO, CT, IA, KS, MO, NE, NJ, NC & SC**
- **Fort Meade - NSA**
- **Oklahoma City Department of Health**
- **Fort Leavenworth**

Los Alamos National Labs (LANL)

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The LANL project was a direct result of the wildland fires of 2011. The goal was to quickly register and assign 6,000 off site single resources responding to an event or incident at the facility that covers more than 36 square miles and over 1,200 high security buildings. LANL implemented Resource Manager SaaS, InterTrax Exchange and Mobile PIV in order to meet security and rapid access challenges. Resource Manager SaaS coupled with the InterTrax Exchange hosted on Salamander's secure cloud server provides strict security with the flexibility to access the solution from any location. Ingress and Egress are managed by Salamander's Mobile PIV software solution installed on Motorola MC75 devices - a hand held computer deployed to security check points. With the press of a button the mobile computers reads LANL's Federal FIPS 201, CAC cards or - as a low security option - a person's driver's license. The Information read is sent via cellular connection to Salamander's SaaS site for verification, registration, and resource management purposes. Using Salamander's InterTrax Exchange a central security manager sets security levels for the mobile field computers. With this solution, security personnel have the information they need and quickly register responders according to LANL's security policy.

Mutual Aid Box Alarm System (MABAS) of Illinois

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MABAS is a multi-faceted group of fire centric users. They use several of Salamander's Intelligent Accountability Solutions, from Mobile on the hand held units, to on-scene Command, all the way to Mobile SIV for validation of the users for up-to-date qualification and membership status through an IPL. MABAS has been very successful with all solutions as demonstrated by them at the multi-location exercises that they organize. Held simultaneously in three suburban Chicago communities -- Tinley Park, Glenview, and Hoffman Estates -- the drill coincided with Fire-Rescue International (FRI) 2010. In total, 297 fire engines and EMS vehicles along with 924 firefighters from four states were successfully dispatched, checked in, validated, and demobilized. All resources responded, arrived on-scene, and identified within 90 minutes. Within the first 45 minutes, 736 of the firefighters with Tier 2 credential cards were processed with all 924 processed in 70 minutes.

Kansas Division of Emergency Management (KDEM)

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In September of 2011, KDEM in partnership with Kansas Homeland Security Regions (KHSR) launched a comprehensive statewide resource management solution. This solution allows county emergency managers and emergency response agencies the ability to credential personnel, provide information on availability of assets and personnel during an emergency, the ability to track those assets on-scene, and complete incident visibility via the Internet. The resource information is collected and stored in the cloud based Resource Manager Web/InterTrax Exchange system. In addition, a resource credentialing tag is created for each first responder that stores critical responder information in the tag, eliminating the need for a disparate database connection. Resources in the Resource Manager Web will be typed by the FEMA Tier I NIMS standards.

As of September 2013, 33,799 responders from fire, law enforcement, public health, and EMS agencies have been pre-credentialed using Resource Manager Web representing over 2,700 organizations. Resource Manager Web identified 3,327 pieces of equipment in the state of Kansas. KDEM has an unlimited number of concurrent logins to Resource Manager Web and InterTrax Exchange.