



# CAPABILITY STATEMENT

## ABOUT US

Located in Traverse City, Michigan, Salamander Technologies, Inc. is the leading provider of Personnel Accountability systems for tracking responders, volunteers, equipment, and victims at an incident, emergency or event. The Salamander system features a survivable and scalable architecture and provides incident data to off-scene facilities via web applications. The system is compatible with Federal smart cards (e.g. CAC, TWIC, and FRAC) to meet requirements for personal identity verification of federal workers and contractors (HSPD-12).

## COMPANY INFORMATION

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## CODES



NAICS  
 541690  
 334111  
 511210

PSC/FSC  
 AB22  
 AB23  
 AC65  
 AC66  
 B551  
 L012  
 R408

DHS/FEMA/AEL  
 04AP-05-CDSS  
 04AP-05-CRED  
 04AP-02-OAPT  
 04AP-07-INVN

DUNS:  
 077479975

CAGE:  
 1V9C6

## REQUIREMENTS BASED

The Salamander system is founded on the federally required National Incident Management System (NIMS) framework.

- Homeland Security Presidential Directive 12 (HSPD-5)
- FEMA 501 National Incident Management System
- National Fire Protection Association (NFPA-1561)
- Homeland Security Presidential Directive 12 (HSPD-12)
- Incident Command System (ICS)
- Federal Information Processing Standards-201 (FIPS-201)

## CORE COMPETENCIES

- Personnel accountability (NIMS)
- Personal Identity Verification (HSPD-12)
- Incident command
- Volunteer tagging & tracking
- Evacuee/Patient tagging & tracking
- Asset/Equipment tagging & tracking
- Robust reporting during & after an incident
- Interoperable ID cards
  - Military ID's (CAC Cards)
  - Transportation ID's (TWIC Cards)
  - First responder ID's (FRAC Cards)
  - State driver's licenses
  - InterTrax ID Tags
  - Pre-Printed triage tags

## DIFFERENTIATORS

- "Tag to Web" tracking & reporting of responders & victims
- Data is stored directly in the tag
- Reads linear barcodes, PDF417, QR Codes, TWIC, CAC, FRAC, & RFID
- Provides interoperability between agencies
- COTS auto ID solution
- The solution can be found on GSA, FIPS 201 APL & the TWIC ICE list
- The system works in a "comms out" environment
- Assists in compliance with NIMS
- Share incident data with off-scene agencies in real time